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## Building designers Valmont cash in on mining boom

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**Design and construction company Valmont says it is capitalising on the flow-on benefits of the West Australia mining and petroleum industry boom.**

Worth over \$70 billion each year, Valmont's director Sergio Pires says the positive knock-on effects for the building sector were behind the decision to open up a second office in Perth last year, in addition to their Sydney office.

"Valmont currently has offices in Sydney, Perth and Brisbane, in addition to servicing a number of clients in Melbourne," he said.

"We work with a number of Perth based clients and we quickly became aware that the mining industry has kept the West Australian economy comparatively buoyant during what was otherwise a tough economic time throughout the country. With its connection to developing economies in SE Asia, we saw Perth as a favourable location for the expansion of our business.

"Not only are the area's mining companies prospering from the favourable market conditions, but consultants and various service businesses connected to the mining companies have also experienced strong growth as a result of the industry's success. In this respect, Valmont has really reaped the benefits of the mining boom and offers clients a locally based General Manager and account service team."

"As Perth businesses grow, their offices expand, enabling us to work on a number of exciting fit outs and projects, as well as allowing us to expand our capacity with existing clients."

One such client is BHP, one of Australia's largest mining and export companies. As BHP's Perth team is constantly changing in size and scale, it frequently outgrows its workspaces and so calls in Valmont to fit out and readjust their office interiors.



### *Valmont's fit out of the Calibre Global offices*

With turnaround times for each BHP project typically two weeks, Valmont ensures the process of changing the client's space that they work within, as smooth and headache free as possible by offering the project management and construction in house.

"We are extremely proud to be part of the BHP network of organisations and assisting in their continued growth."

"In the past eight months we've completed around 3000m<sup>2</sup> of work for BHP and are about to embark on the design of a training centre for their employees, which can hold up to 250 people. Despite the quick turnarounds required for many of the projects, we've ensured we always uphold our 'Always on time and on budget' motto," Pires said.

Since setting up their office in Perth, Valmont has worked with a number of high-profile clients including inet, URS, Calibre Global and Rio Tinto.